

With technology rapidly changing, a global market, and competition around every corner, quality is one of the most important factors in manufacturing.

Quality in products and process will ultimately keep any organization relevant in today's marketplace.

Additionally, having an efficient, paperless, and compliant QMS System can give an organization a competitive advantage.



# How can medical device manufacturers manage industry regulations more efficiently?

Industry regulations can make life for medical device manufacturers very challenging.

**Demonstrating compliance** to these various regulations requires meticulous record management. As an example; the ability to easily manage and maintain the records for Product Design, can provide an organization with a competitive edge for getting new products, or enhancing existing products for their market.

In today's world, regulation is changing rapidly, and in order to respond efficiently you need to have an efficient quality / compliance system. As a software provider, we make sure that we stay on top of changing regulations and provide you with the tools you need to maintain compliance easily, rather than having to figure it all out by yourself.

#### How do medical device manufacturers save time and money in an industry that is moving and changing so rapidly?

#### Automation is the best way.

Medical device manufacturers are held to a standard that requires a wealth of records and documents for every facet of the business.

**Automating your processes and reducing human error with software** whether it be QMS software for quality, ERP software for BOM and inventory traceability, or PLM for product life cycle will have immediate ROI when compared to running these functions manually with multiple people and Excel/paper. Audits are required whether the organization is ISO 13485 or FDA regulated, so why not make all inputs of these audits easier in readiness and execution?

When logs are automatically generated and records are handled by software, that allows an organization's operations and quality personnel to focus on reducing nonconforming products and ultimately saving the company time in money in both their day to day business and audit findings on the backend.



# What are misconceptions surrounding Quality Management Systems?

The big misconception in Quality Management Systems is how difficult and time consuming they are to implement.

With cloud-based systems implementations can start in less than 24 hours and be fully implemented in 1-2 months. At QT9 Software we offer free trials of the QT9 QMS, and we hold live demonstrations and training sessions on how to use the software. This allows companies to experience our quality management system and make sure it is the right fit.

Another misconception is cost. An eQMS System does not and should not be cost inhibitive. The QT9 QMS is priced within reach for small, medium and large organizations. QT9's pricing model typically allows an organization to see their ROI within 1 year.

# In your experience, what has the outcome been like when a business has invested in Quality Management Software?

### Relief! Most businesses are surprised by how much time and money they are able to save by automating multiple quality processes.

These companies are able to shift their focus from quality control to quality assurance.

After our customers implement QT9 QMS, they are empowered to have a proactive approach to quality management. We encourage businesses to schedule training on the different parts of the QT9 QMS as their processes change and improve. QT9 conducts daily training sessions using online meetings that are flexible for almost any business.



QT9 Quality Management Software is owned and maintained by QT9 Software. QT9 Software is rewriting the book on software companies and consumer relationships. Our business model is to create robust, user-friendly, and intuitive systems that guarantee a return on investment. On top of that is our commitment to supporting all of our users on a personal level and to listen closely to their feedback. Our QT9 Software systems are designed to make your business and employees more efficient.

